

ROGER KROPF, PHD

EDUCATION

Ph.D., Maxwell School of Public Affairs, Syracuse University, 1976.

M.R.P. (Master of Regional Planning), Maxwell School, Syracuse University, 1973.

B.A., Oberlin College, 1968.

ACADEMIC APPOINTMENTS

1994- Professor, Health Policy and Management Program, Robert F. Wagner Graduate School of Public Service, New York University

1985-1994 Associate Professor, Health Policy and Management Program, Wagner Graduate School

1989-91 Director, Health Policy and Management Program, Robert F. Wagner Graduate School of Public Service, New York University.

Served a two-year term as director of one of the largest graduate programs in health administration in the U.S., with over 200 students.

1979-85 Assistant Professor, Program in Health Administration, Division of Public Health, University of Massachusetts at Amherst.

OTHER PROFESSIONAL EXPERIENCE

1997- Visiting Professor, Executive MBA Program in Health Administration, University of Colorado at Denver and Health Sciences Center. Faculty are from the Network for Healthcare Management, an educational collective consisting of nine universities across the U.S. Teaches a course in Healthcare Management Information Systems for managers from across the U.S. and Canada through on-campus sessions and computer conferencing.

2006 Site Visitor for the Innovations in American Government Award, Ash Institute for Democratic Governance and Innovation, John F. Kennedy School of Government, Harvard University.

1997- 2000 Editorial Board Member, Journal of Healthcare Management.

1992 1992 Faculty Fellow in the Health Insurance Industry - selected by the

Health Insurance Association of America and the Association of University Programs in Health Administration for a three-month fellowship with the corporate office of the Managed Care Services Group of Metropolitan Life Insurance. Conducted a range of projects in the area of strategic planning and information systems development.

1992-3 Member, Higher Education Committee, American College of Healthcare Executives. Chairperson for 1994-5.

1991- Accreditation Team Member, Accrediting Commission On Education For Health Services Administration (ACEHSA)

University of Michigan, March, 1992

University of Montreal, March, 1993

University of Kansas, May, 1996

PUBLICATIONS

Books

Roger Kropf and Guy Scalzi, Making Information Technology Work: Maximizing the Benefits for Health Care Organizations (Chicago: Health Forum/AHA Press, 2007)

Roger Kropf, After E-Mail: New Internet Tools That Can Save Time And Improve Your Performance (New York: YBK Publishers, 2001)

Roger Kropf, Service Excellence In Health Care Through The Use of Computers (Chicago: Foundation of the American College of Healthcare Executive, 1990).

Roger Kropf and James Greenberg, Strategic Analysis for Hospital Management (Rockville, Md.: Aspen System Corp., 1984).

Articles/Book Chapters

Guy Scalzi and Roger Kropf, "Service Level Agreements: Tools for Negotiating and Sustaining IT Performance" Chapter 12 in James R. Langabeer II (ed.) Performance Improvement in Hospitals and Health Systems (Chicago: HIMSS, 2009).

Roger Kropf and Guy Scalzi, "Effective Project Management = IT Success" Physician Executive (May-June 2008)

Gregg Mohrmann, Craig Schlusberg and Roger Kropf, "Demand Management in Healthcare IT: Controlling IT Demand to Meet Constrained IT Resource Supply" Journal of Healthcare Information Management (Fall, 2007)

- Gregg Mohrmann and Roger Kropf, "IT Management and Governance Systems and Their Emergence in Healthcare" Journal of Healthcare Information Management (Winter, 2006)
- Roger Kropf, "Information Management" in Anthony Kovner and James Knickman (eds.), Health Care Delivery in the U.S. (New York: Springer Publishing, 2005).
- Roger Kropf, "How Shall We Meet On-line? Choosing Between Videoconferencing And On-line Meetings" Journal of Healthcare Information Management (Fall, 2002)
- Roger Kropf, "Which Technology for Distance Learning?" Connect: Academic Computing and Networking at NYU (Summer, 1998).
- Roger Kropf and Victor Rodwin, "Les trois freins à l'expansion des PSN," Filières & Réseaux, Paris, Numéro 2 - Février, 1997. ("Three brakes on the expansion of Provider Sponsored Networks")
- Roger Kropf, "Planning for Health Services," in Anthony Kovner (Ed.), Health Services Delivery in the United States, 5th Edition (New York: Springer, 1995).
- Roger Kropf, "Information System Selection and Implementation: San Bernardino County Medical Center" in Charles Brecher (ed.), Managing Safety-Net Hospitals: Cases For Executive Development (Ann Arbor, MI: Health Administration Press, 1993).
- Roger Kropf, "Physician Cost Variance Analysis Under DRGs" in Steven A. Finkler, Cost Accounting For Health Care Organizations (Gaithersburg, MD: Aspen Publishers, 1993).
- Roger Kropf, "Designing A Physician Computer Network For A Managed Care Environment," Healthcare Information Management 6:4 (Fall 1992).
- Roger Kropf, "Managing Technology To Improve Service," Health Care Executive (January/February 1992).
- Roger Kropf and Alexander Szafran, "Developing a Competitive Advantage In The Market For Outpatient Radiology Services," Hospital and Health Services Administration 32:2 (Summer 1988).
- Roger Kropf, "Computerizing for a Competitive Edge," Administrative Radiology (November 1988).
- Roger Kropf, "Competitor Analysis For Imaging Services," Administrative Radiology (March 1988).

Roger Kropf, "Competitive Strategies For Radiology," Administrative Radiology (January 1988).

Alexander Szafran and Roger Kropf, "Strategic Uses of Teleradiology," Radiology Management 10:2 (Spring 1988).

Roger Kropf and Seth B. Goldsmith, "Innovation in Hospital Plans", Health Care Management Review, 8:2, (Spring 1983), pp. 7-16. Reprinted in Kovner and Neuhauser (Editors), Health Services Management, Third Edition (Ann Arbor, MI: Health Administration Press, 1987).

Roger Kropf and James Greenberg, "A Case-Mix Approach to the Control of Hospital Capital Expenditures", Health Care Management Review 7:2 (Spring 1982), pp. 17-24.

James Greenberg and Roger Kropf, "The Economic Impact of Alternative Cardiac Care Unit Treatment Practices", Health Services Research (Spring 1982), pp. 45-59.

James Greenberg and Roger Kropf, "Adjusting Planning Guidelines For Cardiac Care Units", Social Science and Medicine 16 (1982), pp. 1157-1167.

Roger Kropf, "Evaluating The Impact of Ambulatory Care on Health Care Costs", Health Care Planning and Marketing Quarterly (January 1982), pp. 25-38.

Roger Kropf, "Capital Controls" in William O. Cleverly, Ed., Handbook of Health Care Accounting and Finance, (Rockville, Md.: Aspen Systems Corp., 1982), pp. 1001-1025.

Roger Kropf, "Curriculum in Institutional Planning For Programs in Health Administration" in David F. Bergwall, Ed., Curriculum for Health Planning and Marketing: Conference Papers 1981-82, (Arlington, Va.: Association of University Programs in Health Administration, 1982), pp. 111-123.

James Greenberg and Roger Kropf, "A Case-Mix Method for Developing Planning Criteria for Hospital Services", Medical Care 19:11 (November 1981), pp. 1083-1094.

Roger Kropf, "The Development of Ambulatory Care as a Cost Containment Strategy", in Proceedings of the International Conference on Systems Science in Health Care, Montreal, 1980 (Toronto: Pergamon Press, 1981), pp. 191-200.

Roger Kropf, "The Role of Health Interview Data in Planning" in Proceedings of the Public Health Conference on Records and Statistics, (Washington, D.C.: U.S. Government Printing Office, 1978). DHEW Pub. No. (PHS) A-1214.

Management Case Studies

Roger Kropf, "Santa Barbara County Care Data Exchange " June, 2005. Prepared for a case book to be published by the Healthcare Information and Management Systems Society (HIMSS) in 2008.

Roger Kropf, "Metropolitan Health Plan: Hennepin County Medical Center's HMO." October, 1993. Development supported by a grant from the Josiah Macy Foundation.

Roger Kropf, "Cedars-Sinai Physicians Association." June, 1993. Development supported by Metropolitan Life Insurance.

Roger Kropf, "Medco Associates, Inc.: An IPA Management Company." May, 1993. Development supported by Metropolitan Life Insurance.

Roger Kropf, "The Consolidated Business Office For The Hospitals Of The Los Angeles County Department of Health Services." July, 1992. Development supported by the National Association of Public Hospitals and Health Management Systems, Inc.

Roger Kropf, "San Bernardino County Medical Center: Implementation of a Hospital Information System 1988-1990." Development supported by a grant from the Pew Charitable Trusts.

Roger Kropf, "San Francisco General Hospital Medical Center: Acquisition and Implementation of a Hospital Information System." June, 1989. Development supported by a grant from the Pew Charitable Trusts.

Roger Kropf, "Competition For Magnetic Resonance Imaging Services, Parts I & II." May, 1987.

CD-ROMs

Roger Kropf, Internet Essential for Pharmacists: How to Keep Up and Save Time (Washington, D.C.: American Society of Health System Pharmacists, 2000).

Roger Kropf, Internet Essentials for Rheumatologists: How to Keep Up And Save Time (Johns Hopkins Medicine, 2000).

Roger Kropf, Internet Essentials for Osteopathic Physicians: How to Keep Up And Save Time (Johns Hopkins Medicine, 2000).

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